



vista

the newsletter from Climatec Windows

December 2008

INSIDE:- ENERGY RATED WINDOWS

Your customers can now purchase environmentally friendly, energy efficient windows from Climatec. With seven different options to choose from, you can assist your customers in improving the energy efficiency in their homes as well as reducing their household fuel bills.

See inside for more details..

Energy Window	
Energy Index (kWh/m ² /year) <small>(Energy index certified by BSI and based on UK standard legislation. The actual energy consumption for a specific application will depend on the building, the local climate and the indoor temperature)</small>	
The climate zone is:	UK
Thermal Transmittance (U _{value})	1.8 W/m ² .K
Solar Factor (g _{value})	0.38 W/m ² .K
Envelope Air Leakage (L _{value})	0.02 W/m ² .K
Reg. No.:	www.bfrc.org
<small>This label is not a statutory requirement. It is a voluntary label provided as a customer service to allow consumers to make informed decisions on the energy performance of competing products.</small>	

WOODGRAIN & COLOURED FINISHES NOW AVAILABLE!

Extended range of finishes available for windows and doors, including the popular white woodgrain and black foil finishes - Inside.

PVCU - YOUR ECO FRIENDLY CHOICE

Why PVCu doors and frames are the way forward for homeowners concerned with protecting the environment they live in.



SECURED BY DESIGN

See inside to see how you can specify windows for your security conscious customers.

Acknowledged and certified by the UK police initiative, Secured by Design, our window profiles are now recognised as 'Police Preferred Specification' products.

MORE NEWS FROM CLIMATEC WINDOWS INSIDE.../

Established in 1993 and celebrating our 15th year in business, Climatec Windows would like to celebrate this milestone with our customers by launching a new brochure in the New Year to help you to secure sales. It's content will answer all those questions the end consumer often asks, making the salesman's job more rewarding.

This year Climatec Windows has invested over £200,000 on new machinery to help improve production processes and to ensure quality products reach you, the customer. We believe this is an investment for our future and the future of our customers.

To this end, we would like to thank all our customers and assure you we will be investing again next year, and many more years to come.

The Directors

REDUCE THOSE HOUSEHOLD BILLS

In a climate of unease and concern amongst consumers, it is becoming more apparent that installers of windows and doors must now be able to offer energy efficient products.

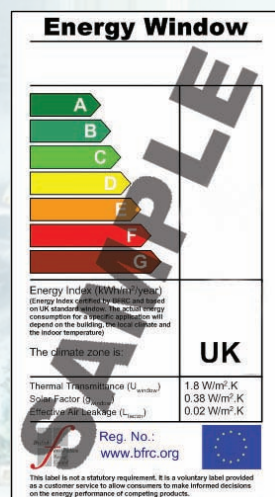
For a consumer, the purchase of energy rated windows will undoubtedly save them money in the long term. Having energy efficient frames and glazing will drastically reduce the heat being lost from the home, and will therefore bring household fuel bills down. Over the lifetime of an energy efficient window, the savings on fuel bills will be greater than the original purchase cost. Environmentally conscious customers will also be aware that energy efficient windows will help to cut carbon emissions and reduce greenhouse gases.

The cost of heat lost through a window is greater than the purchase cost

At Climatec Windows we are now offering seven different window schemes that have achieved BFRC window energy ratings. Full specification of these window can be provided on request.

These windows will carry an energy rating label showing ratings of A, B or C depending on the specification. These energy labels will allow buyers to compare and select products based on specific energy performance, with an A-rated window being more energy efficient than a C-rated window.

Finally, with the introduction of Home Improvement Packs (HIPs) for all homes being sold, CSH ratings required for all new builds and the impending new building regulations being introduced, the energy rated window under the BFRC scheme is fast becoming a 'must have' product.



NEW EXTENDED RANGE OF FINISHES NOW AVAILABLE

Climatec Windows are now offering an exciting range of finishes to enhance the look of their window and door profiles. These finishes include the popular white woodgrain and black foil finishes, as well as the traditional oak and mahogany woodgrain effects.

A further range of non-standard laminate options are available to special order. Laminate can be applied to the inside or outside or both sides of white base profile and to both sides of brown and acorn base profiles. The finish is colourfast, weather resistant and durable.



So if your customers are in the mood for a traditional wood finish, we can provide it. If they want to replace old white wooden windows with new hardwearing PVCu windows, you can now specify our white woodgrain finish and if they want to transform their home into an exclusive contemporary styled abode, why not go for the black foil effect. The options are endless.



CLIMATEC PEOPLE

Climatec is saying goodbye to Donna Taylor, Customer Services Manager, at the end of December. Donna, who has been with us for 7 years, is leaving to further her career elsewhere. Her duties will now be undertaken by Kelley Birch. We wish Donna all the best for the future.



Donna Taylor (left) and Kelley Birch (below)



Secured By Design

Did you know that Climatec's windows and doors have been acknowledged and given the seal of approval by police initiative 'Secured By Design'?



This flagship initiative is celebrating its 20th anniversary and was launched by UK Police to support the principles of "designing out crime" by use of effective crime prevention and security standards for a range of applications.

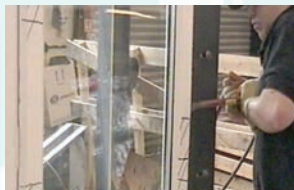
Research shows that Secured by Design can reduce burglary and car crime by 50% and criminal damage by 25%. It supports one of the Government's key planning objectives - the creation of secure, quality places where people wish to live and work.

Products manufactured by Climatec Windows were assessed by UKAS approved test houses, commissioned to identify technical standards and evaluations which determine the competence of security products and their resistance to criminal attack. These windows and doors were then awarded the Secured by Design certificate and are now recognised as 'Police Preferred Specification' products.



If you or your customers are interested in purchasing any items manufactured to 'Secured By Design' specification, contact us for further details.

Climatec Director Phil Bates receiving award from Calvin Beckford, Head of ACPO (association of chief police officers)



Rigorous testing was undertaken to assess the security of Climatec's products

PVCU - YOUR ECO FRIENDLY CHOICE

Climatec is supporting The British Plastics Federation and its PVCaware.org campaign to bring awareness of PVCu's green credentials.

Buyers of PVCu windows and doors fabricated by Climatec Windows can be assured that our frames are 100% recyclable and we are committed to minimise the impact of our operations on the environment.

Recycling plays a significant part in the processes used to produce the window and door systems we use, from running schemes to recycle window waste into new window profiles to a vast array of technical product produced from recycled material.

TEN PVCu FACTS:-

- 1 PVC is 100% recyclable
- 2 It is low maintenance - you won't have to get up a ladder every two years to paint it.
- 3 The PVC industry has committed to recycle 100% waste by 2010
- 4 PVC can be recycled 10 times or more without losing performance. With a minimum 35 year service life, a single product could have a total life of more than 350 years.
- 5 PVC windows are energy efficient and will help you cut your carbon footprint and your bills.
- 6 PVC building products are available in a wide choice of colours and different finishes.
- 7 It is manufactured using 57% chlorine (sea salt) and a comparatively small amount of oil, representing less than 4% of the world's available stocks.
- 8 PVC manufacture releases very few dioxins into the air. In fact the average European PVC plant would need to run non stop for 30,000 years to produce the same level of emissions as are released on a single Bonfire Night!
- 9 PVC is totally inert in the environment.
- 10 Today's advanced PVC products already include a high proportion of recycled content.



PRODUCT NEWS

In every issue of Vista, we aim to inform you of all new or updated products and accessories we now have available to our customers. In this issue, we are happy to inform you that in 2009 we will be manufacturing the increasingly popular Bi-fold and Multi-fold doors (pictured right). We also have some changes to our hardware offered, and we are bringing to your attention the Vertical Sliders that are very much in demand at the moment.



BRING THE OUTSIDE IN

New for 2009, Climatec Windows are introducing Bi-fold and Multi-fold doors to their portfolio. Perfect for creating space in the home, opening up to allow the outside in. With their stylish appearance and advanced performance, there is sure to be demand for these modern doors. Further details will be available in the New Year.



VERTICAL SLIDERS - THE MODERN DAY SASH

This cutting edge, innovative design of window is still very traditional in style and ideal for both replacement and new build markets.

Woodgrain finishes are also available in cream, light oak and rosewood. These can be ordered as specials, however they are subject to a

minimum quantity.

The traditional detailing of the REHAU Heritage Vertical Slider, together with the system's thermal, structural, weather and security performance allows for the replacement of old sash windows with a modern day equivalent.



Both sashes tilt inwards to allow ease of cleaning



NEW & IMPROVED

Casement Window Handles

Softly contoured to match the hand, this unique style of window handle complements our window profile designs. The recessed button provides ease of operation and safety and for additional security the handle can be deadlocked.



High Security Flag Hinges

3-D Fully Adjustable flag hinges are now available from Climatec Windows. These are heavy duty in construction and corrosion and U/V resistant. Designed to help achieve PAS023/024 standards, these hinges are available in white, brown, gold or chrome.



NEW BKV Low Threshold

This low threshold system for doors provides ultimate thermal insulation.

This product is quick and easy to install, and can also be used with french doors.

The suitability for disabled access requirements has been approved by Document M.



LOOK OUT FOR FUTURE ISSUES OF VISTA - the newsletter from Climatec Windows

11-14 Fletchers Square, Temple Farm Industrial Estate, Southend-on-Sea, Essex SS2 5RN
Telephone: 01702 613733 Fax: 01702 613367

climatec
windows limited