

Celebrating
18 successful
years supplying
quality PVCu
windows, doors &
conservatories

vista

the newsletter from Climatec Windows

Summer 2011



CLIMATEC WINDOWS LTD

11-14 Fletchers Square, Temple Farm Industrial Estate
Southend-on-sea, Essex SS2 5RN
Telephone: 01702 613733 / Fax: 01702 613367
www.climatec-windows.co.uk

CLIMATEC'S BUSINESS HOURS:- Monday – Friday 08.30am to 5.00pm

We are aware that customers often attempt to contact us out of office hours and whilst we make every effort to answer these calls, it is not always possible as staff maybe supervising production or delivery loading. It is advised that all calls to Climatec be made between the hours of 8.30am and 5.00pm. Any queries regarding morning deliveries should be made to the office the afternoon before.

YOUR CLIMATEC CONTACTS

RECEPTIONIST/BOOKING IN AND ORDER

CONFIRMATIONS: Barbara Bond

NATIONAL SALES MANAGER: Brian Macdonald

AREA SALES MANAGER: Steve Gunby

QUOTES: Dave Russo, Chantal King

ORDER PROCESSING: John Banks, Jan Walker, Chris Derrick

SPECIALIST JOBS (shapes, conservatories,
roofs etc): Keith Everett

SMALL ORDERS: Jayne Lovett

GENERAL MANAGER: Steve Corke

WORKS MANAGER: Richard Anderson

PRODUCTION MANAGER: Steve Dowsing

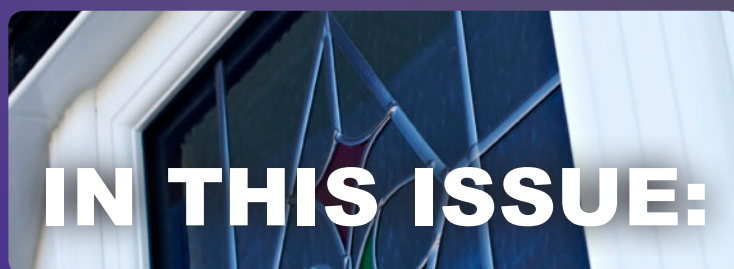
TRANSPORT & DELIVERIES: Martin Nicolini

CUSTOMER SERVICES: Kelley Birch

PROJECTS MANAGER: Tony De Cort

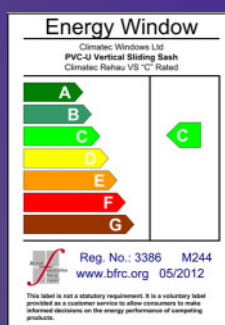
ACCOUNTS: Steve Muskeft, Michelle Donovan, Matt Hollis

MARKETING: Jayne Lovett



IN THIS ISSUE:

- Kommerling C70 & O70 Gold - NEW to Climatec
- NEW window and door furniture
- NEW gasket for Deceuninck windows



- Energy Ratings - Brand NEW Licences and Ratings to further benefit our customers

.... and more



MORE NEWS FROM CLIMATEC WINDOWS INSIDE.../

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The more eagle eyed amongst you will have noticed that this issue of Vista is nearly six months late!

Our only excuse for this late edition is that we have just purely been too busy with all the changes that have been happening for Climatec since the beginning of the year. Not only have we bought new machinery and acquired a third factory unit, we have also taken time out to research new products that will undoubtedly be of benefit to our customers. The latest addition to our range of windows and doors is the Kommerling 'C70' and 'O70' Gold systems. This 5 chambered system stood out for us as the best energy efficient, cost effective system in the industry at present. We will start fabricating this profile in July and are already seeing the benefits in price when applying for 'A' and 'C' energy ratings in both the 'C70' Classic and 'O70' sculptured windows. A cost that will be passed down to our own customers.

Phil & Steve, The Directors



Pictured (left) Climatec's Steve Barker with Kommerling's Sales Manager Kevin Warner

'GOLD' RUSH

In this volatile market, with our customers naturally being price-conscious, our search for a cost-effective, environmentally friendly, thermally efficient product has led us to the Kommerling 'O70' and 'C70' Gold system.

A lead-free, 5 chambered system, this profile fits perfectly within the company's ethos, and fabrication of this profile will begin in July.

The 'O70' Gold sculptured system and the 'C70' classic bevelled system offers 12 main window and door profiles, plus a full range of ancillary profiles.

Highly Energy Efficient System

The 'O70 Gold' and 'C70 Gold' profile is ideal for today's environmentally aware and cost sensitive consumer. Its five chambers provide optimum energy efficiency, reducing the amount of heat lost through the window significantly and subsequent carbon emissions being released into the atmosphere.

The introduction of the 'O70' and 'C70' Gold windows and doors will also enable Climatec to achieve better energy ratings and U values as well as saving the customer money. The five chambered PVCu system allows for a lower glass specification to be used to achieve a higher rating, therefore reducing costs. 'A' and 'C' window energy ratings have been applied for and more details will be available once certification has been issued.



**C70 Gold
Cross Section**



**O70 Gold
Cross Section**



- Classic C70 and Sculptured O70 suites available
- Available in a wide range of wood finishes or plain colours
- 5-chamber profiles for optimum energy efficiency
- Can be reinforced with steel for additional strength
- Available with A and C window energy ratings for both systems
- Fully integrated system
- Available with black or silver (grey) gasket

COLOURS

White, Golden Oak and Rosewood finishes are available for both systems, with the addition of mahogany for the C70 Gold. Also available as standard are Black, Irish Oak, White Ash, Cream and Grey, all on White.

A further range of woodgrain and plain colour foils are also available for both systems amounting to 44 finishes in total.





greenline

Lead Free = Eco Friendly



Greenline is a lead-free stabilizer used when extruding the 'C70' and 'O70' Gold profiles, to provide a high-quality window that is environmentally friendly. The profiles are manufactured using calcium-zinc to completely eliminate the use of lead in the entire manufacturing process.

Used throughout Europe, including the warmer climates of southern Europe and the cold of the Alps for over 6 years, Climatec believe these windows and doors will be leading the market to becoming lead-free by 2015.

NEW ENERGY RATINGS 2011

At Climatec we now have 20 energy rated products, making it more easy to offer your customers energy efficient windows. With more on the horizon following the introduction of the 'O70' and 'C70' Gold, it may now be time for you to become an Authorised Retailer of these windows and add them into your own portfolio of products.

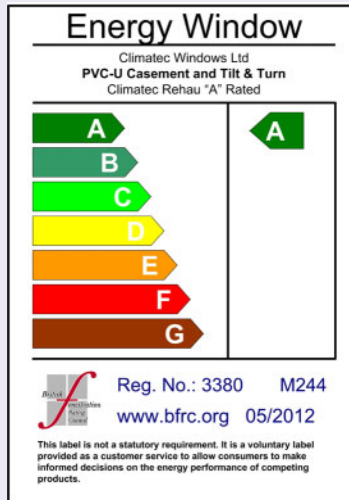
New to the existing energy rated product range of Rehau Classic and Contour, A, B and C rated 52mm windows is the externally beaded window, with energy ratings awarded of A, B and C for the Classic 52mm frame. In addition to these products, we can also supply B and C rated Tilt & Turn windows in 62mm frame, and there are also ratings for our 62mm intermediate frame and our fully reversible window. Finally to complete the Rehau suite, we can also supply our vertical sliders with an energy rating of C.

To expand the product range further, the Deceuninck 2500 chamfered suite has been tested and certified. These classic styled casement windows are now available with energy ratings of A, B and C, and the Tilt and Turn windows rated B and C.

Working with the BFRC, we have replaced our original six individual product licences with 7 Simplified licences that now encompass the 20 newly certified windows. This was a cost effective solution for both Climatec Windows and our customers who will now be able to become Authorised Retailers of all 20 products, whilst paying only for the 7 licences. All existing Authorised Retailers can replace their existing licences with the new ones free of charge by contacting the BFRC direct.

Specification sheets are now available on our website detailing the frame and glass make up of our energy rated windows. It is important to note that any deviation to these specifications when ordering products will result in the jobs being processed without energy ratings.

For further information, please do not hesitate to contact us.



The new licence numbers and the windows contained within each licence are shown below:-

REHAU 'A' Rated – Licence No 3380:

- A Rated – Classic
- A Rated - Contour
- A Rated – Classic – Externally Beaded
- A Rated – Tritec

REHAU 'B' Rated – Licence No 3381:

- B Rated – Classic
- B Rated – Contour
- B Rated – Classic – Externally Beaded
- B Rated – Classic – Tilt & Turn
- B Rated – Classic – Intermediate

REHAU 'C' Rated – Licence No 3382:

- C Rated – Classic
- C Rated – Contour
- C Rated – Classic – Externally Beaded
- C Rated – Classic – Tilt & Turn
- C Rated – Fully Reversible

REHAU VS 'C' Rated – Licence No 3386:

- C Rated – Vertical Slider

Deceuninck 'A' Rated – Licence No 3383:

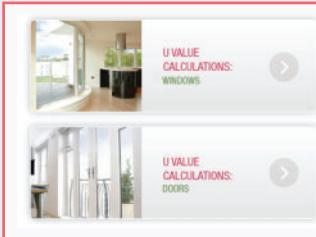
- A Rated – Deceuninck 2500 Casement

Deceuninck 'B' Rated – Licence No 3384:

- B Rated – Deceuninck 2500 Casement
- B Rated – Deceuninck 2500 Tilt/Turn

Deceuninck 'C' Rated – Licence No 3385:

- C Rated – Deceuninck 2500 Casement
- C Rated – Deceuninck 2500 Tilt/Turn



NEW from REHAU... www.rehauanswers.com

You can now calculate a U value for REHAU windows and doors, using REHAU's free of charge on-line calculator. Simply visit www.rehauanswers.com and follow the 'simple to use' instructions. Once the calculation process is complete, you can preview your results and make any necessary changes before saving your calculation and downloading to print your U value report.



PRODUCT HARDWARE

NEW Window & Door Furniture

As part of Climatec's continued improvement scheme we are always looking at ways to offer the best quality products for the best value for money.

Therefore, following the introduction of the Sigma Flag Hinge for residential doors in 2010, we are now replacing our current window and door furniture with the Sigma's complementary suite 'Alpha'.

Robust and functionally innovative, this furniture is suited throughout the range, ensuring a perfect colour match across our windows and doors.



SIGMA DOOR HINGE

Our current flag hinge, Sigma, is strong, looks great and gives plenty of adjustment on site.

- Available in brown, tan, polished chrome, PVD gold, white and black finishes
- +/-4mm height adjustment with cover to conceal adjustment gap
- +/-5mm lateral adjustment
- +/-0.75mm compression adjustment
- Up to 120kg sash weight
- Allows 190° opening
- Designed to resist direct attack
- Capable of exceeding requirement of PAS24



ALPHA DOOR HANDLE

Complementing the Sigma, the Alpha door handle looks and feels great, and offers important benefits.

- Lever/Lever & Lever/Pad handles
- Available in polished chrome, PVD gold, white, black and brown finishes
- Designed to fit our security door locks
- Strong handle spring for positive operation
- User-friendly outer pad
- Cylinder hole flange gives additional security and eliminates gap around cylinder



ALPHA WINDOW HANDLE

The Alpha window handle carries over the appearance of our doors to our windows.

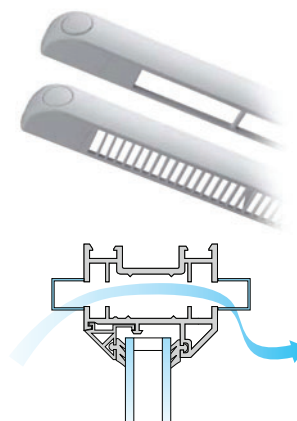
- Available in polished chrome, PVD gold, polished gold, white and black finishes
- Sleek and stylish handle grip
- 90° positive stop/click location washer
- Complements style of Alpha door handle

NEW SLIMLINE SLOTVENTS

To improve the vent systems available from Climatec, we are now pleased to introduce new slotvents from Greenwood.

A sleek and slimline design, these vents will replace our current 2000mm² and 4000mm² options, and will be available in our core colours.

The new vents are manufactured from PVCu, operated from the bottom, and have been designed for a subtle finish when installed on profile.



deceuninck® -Now available with black gasket

2500 chamfered

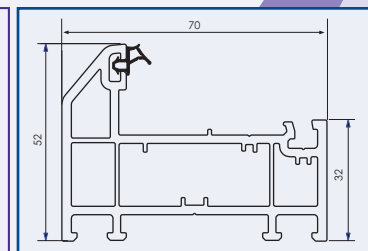
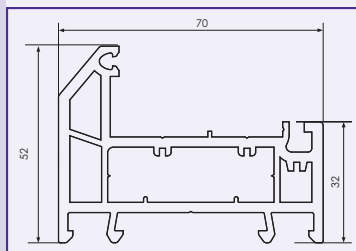
Following negotiations with Deceuninck, we are pleased to announce that we are now able to offer their 2500 chamfered white pvcu system with black gasket, alongside the normal offering of grey.



This now provides us with the opportunity to offer you a cost effective alternative profile to the Rehau Classic system that has hardly any difference in system make up, but has a price difference that will undoubtedly help in this current climate.

The drawings below show the two profile dimensions for both the Rehau and the Deceuninck small outer frame, and as you will see, the difference between the two are minimal.

If the Deceuninck 2500 chamfered system with black gasket appeals to you, please do not hesitate to contact our estimating department for a quotation.



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