

vista

the newsletter from The Climatec Group

Now in our 25th Year of successfully supplying quality windows, doors and conservatories

Autumn 2018



After a very busy Summer period for Climatec and Alu-tec, it appears the dark nights and the gloomy days of Autumn hasn't put off homeowners and housebuilders wanting new windows and doors!

Both our uPVC and Aluminium factories have seen a huge increase in orders throughout Summer and it doesn't seem to be slowing down any time soon. Unfortunately, staff absences due to holidays through July, August and September did result in some customers having to wait a little longer for their jobs. As always we value your patience and understanding during these times. We continue to endeavour to get all orders out to you, as near to your requested times and once again thank you for your continued co-operation.

NEW STARTERS

The last few weeks have seen two new faces join the uPVC team at Climatec Windows.

Joe Sidgwick (*top right*) has joined our Order Processing team, a welcome boost to staff numbers processing uPVC orders! Joe comes with 12 years experience of order processing within the window industry. He will be only to happy to start helping you with your orders in the near future.

Also say hello to Harley Scott (*bottom right*) who joins the Production team as an administrator working alongside Kelley Birch, Paul Brooker and David Williams.



INSIDE THIS ISSUE: Meet The Alu-tec Office Team : R7 Fabrication : New Doors and Colours for Solidor : Product Updates : and more..

 **Climatec**
Group

**Manufacturers and suppliers for
the window industry**

Specialising in UPVC and Aluminium products
for the retail and commercial markets

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Windows & Doors

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 **Alu-tec**
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MEET THE TEAM AT Alu-tec

Windows & Doors

If you have had a quote for, or purchased an aluminium product, then you have already spoken to one or more of our office team at Alu-tec.



ALEC TROTT
Aluminium Operations Manager

Alec takes control of the operational aspects of the department, from profile ordering to quality control. He oversees the orders that arrive daily and liaises with the shop floor to make sure there is enough stock in place to produce the jobs to the standards required by our customers.

Alec is a massive Southend United football fan and watches them at their home ground as well as travelling to their away matches. We have also been told he is a dab hand in the kitchen and loves to cook for his wife and family.



GREG MAKOWSKI
Aluminium Factory Supervisor

Greg has the task of managing the Alu-tec shop floor. Once the jobs are processed and ready for fabrication, Greg manages all aspects from scheduling the jobs to controlling the production, ensuring they are ready for delivery on the required dates.

Greg has a vast technical knowledge of the aluminium products and he often visits job installation sites when technical advice is required.

Greg is a family man and enjoys spending his spare time with his two young daughters.



JENNA HARRINGTON
Office Co-ordinator & Order Processor

Jenna is most likely your first point of contact when you call the Alu-tec office. As well as being the voice on the other end of the phone, Jenna also books in your jobs, processes your orders and sends you back your order confirmations. Jenna also arranges any ancillary orders for Alu-tec and deals with any after sales enquiries.

What most people don't know however, is that Jenna is classically trained in both the classic guitar and the Euphonium and is currently learning to play the Cello. Jenna also keeps reptiles and is a fan of live music.



Pictured left to right: Mark Lockhart, Alec Trott, Jenna Harrington, Marcin Sowinski and Greg Makowski



MARCIN SOWINSKI
Estimating / Technical

Marcin is one of Alu-tec's Estimators, providing you with quotes for your aluminium jobs. He has vast technical knowledge of the products and is also proficient in CAD technology, so often prepares CAD drawings for some of the larger aluminium projects.

Marcin's favourite pastime is to play football, and regularly challenges his colleagues to a match or two.



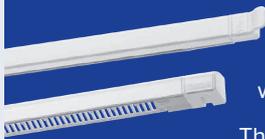
MARK LOCKHART
Estimating / Technical

Mark is the newest member of Alu-tec and is also responsible for quoting for aluminium windows and doors. Like Marcin, he is also very knowledgeable for technical enquiries and also prepares CAD drawings for some of the larger aluminium projects.

Another football supporter, Mark is a big West Ham United fan.

Although the above job roles are set for each person, the team are also trained in all aspects of estimating, processing and ancillary orders. This is to ensure that the Alu-tec customers will always have someone available when they require it.

ALUMINIUM SLOT VENTS



Alu-tec are now providing the Titon Timvent SM 3500mm² Aluminium Slotvents with their windows.

These slot vents are ideal for our range of aluminium windows as they fit nicely into the slimmer sections of the profile. They are thermally insulated, with compression closing action as well as a T bar that deflects the air up and down. For more information, visit the information centre at www.alu-tec.co.uk and download our specification sheet.

SHAPING UP AT ALU-TEC

If you have a customer that wants an odd shaped frame - maybe one to replace an old school Crittal window - who are you going to call? Alu-tec of course.

We have experience in producing a variety of shaped windows, including the replicated church window shown at last year's Fit Show. The shaped window shown here was hot off the fabrication line as we went to proof on this newsletter!



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THE FIRST FLUSH OF R7



Since our last issue of Vista, the R7 window has proved to be a popular product for those wanting a 70mm fully flushed window system.

40% of frames leaving our Residence factory in the last three months have been R7

Our Residence factory have reported a record amount of R7 frames being manufactured from launch date, keeping our Residence fabricators very busy!

Both the R7 and R9 products are proving very popular since the introduction of Flush Sash windows, and reading industry news reports, it doesn't appear this will change any time soon.

The R7 product is a fully flush system (both inside and out). The windows and doors have been designed to suit either a modern property by offering a contemporary look, or as a timber alternative product for the more traditional looking home.

With a frame depth of 75mm, as opposed to the 100mm of the R9 products, these windows and doors are deemed to be more installer friendly when fitting to a smaller rebate.



Climatec's R7 products are manufactured with three joint options. You can choose the fully mechanical option with glass bonded units, opt for sashes with our ETL welds or just go for a fully welded product.

WE'VE GOT DUMMY BUTTS! for our Deceuninck Flush Sash windows



We're a bit shouty about this because we believe that we are one of a few fabricators producing Deceuninck Flush Sash windows with dummy butt hinges (pictured right).

These new hinges, along with our ETL weld option enables us to manufacture a flush sash window in Deceuninck profile that appears even more authentic and traditional in style for replacement timber windows.

These windows are distinguished by sashes that close into the frame and finish flush with the face of the window and by using the Deceuninck's 2800 sculptured suite with a 70mm deep frame the windows are easily installed in standard wall rebates.

For more information contact the sales team at Climatec Windows.



PRODUCT UPDATE - THE SOLIDOR R9 DOOR

With immediate effect the R9 Solidor is no longer available for The Residence Collection.

Solidor have advised us that in their continued effort to drive operational efficiencies, the decision has been made to discontinue the low volume R9 Solidor. By doing this, it now enables them to focus on a new and exciting range of doors that will be available in early 2019.



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NO MORE FIRE DOORS FOLLOWING INDUSTRY REVIEW

Following advice received from our Composite Fire Door suppliers, we have had no option but to remove these products from our portfolio until further notice.

Recent investigations by the Ministry of Housing, Communities and Local Government (MHCLG) into testing standards currently being used for Fire Safety have found that fire doors from five of the industry's suppliers have failed to meet even the minimum mandatory fire performance standards. These investigations began after it was found that a glazed, composite fire door from Grenfell Tower had failed a 30 minute fire resistance test after approximately 15 minutes.

Climatec's fire door supplier (not one of the five mentioned above) have decided to stop producing doors until full details of the required testing procedures for fire safety has been agreed and clarified in the Approved Document B - Fire Safety. The MHCLG have advised that it will launch a wider technical call for evidence on Approved Document B and supporting documents, and the outcome of the consultations into the use of combustible materials and the use of assessments in lieu of fire tests to be announced in late Autumn. It is then expected that a clarified Approved Document B and road map for wider technical policy changes will be published in early 2019.

We will continue to monitor any changes in these regulations and inform you of any further negotiations and updates.



NEW COLOUR AND STYLES



Solidor have introduced two new door styles to their composite door collection, as well as three new colours



The Stirling



The Trieste

Solidor's collection of composite doors is growing!

The Stirling door is new for Solidor's Traditional range and is a classic cottage style door. With its large glazed panel it is perfect for those homeowners wanting to brighten up their hallway.

The Trieste door can now be purchased from Solidor's Italia collection. Suitable for both modern and traditionally styled homes the Trieste will look great on the front of the house, and can also be transformed into a stable door for the side or the rear of the house.

Solidor have also introduced a new pastel colour range featuring Cobalt Blue, Lavender and Twilight Grey (pictured right).

Following a campaign by Solidor to find a new colour option for their composite door collection, it appears one new colour wasn't enough! They finally decided on these three new pastel colours bringing their total colour offering to 23.



Cobalt Blue

Lavender

Twilight Grey

WATCH THIS SPACE

NEW PRODUCTS COMING SOON

Following requests from customers, Alu-tec are aiming to launch a new Slimline Sliding door in the new year. The Infinium door offers the homeowner a view like no other with its extra slim sightlines, concealed frames and floor to ceiling glazing.

Furthermore sash sizes can be anything up to 3000mm wide and 3500mm high.

Order forms and technical sheets will be available once production trials begin.

Climatec Windows also have plans to offer an exciting new product for our uPVC customers.

Not much more to give away at this time, but more information will follow in due course....

...watch this space!



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