



vista

the newsletter from The Climatec Group

Now in our 27th Year of successfully supplying quality windows, doors and conservatories

Winter 2020



It's a pretty certain bet that we're not the only ones that will be happy to see the back of 2020 this year, as we wish you a Merry Christmas and a hopeful New Year.

Looking back at last year's Xmas Vista we were reflecting on the impact and uncertainty that Brexit had brought us in 2019, and this Xmas we still have the same uncertainties but this time not just with Brexit changes in January, but also the impact that the Coronavirus has had on us all, both personally and in our industry.

We had a very busy second half of 2020 which took us all by surprise considering the Covid-19 pandemic affecting the way we all live and work. And we can only apologise for the subsequent fall out of stock and hardware shortages affecting the way you received your jobs. Boats stuck in ports with the industry's window hardware, and profile extruders being totally overwhelmed with demand were not things we were expecting or planned for when we started 2020! We can only hope that after the Christmas break we can settle back into a more hopeful return of normal business practices.

From the Directors, and all our staff, we pass on our very best wishes for a safe and restful Christmas and look forward in anticipation to a better 2021 for us all, and to working with you all again in the New Year.

CHRISTMAS SHUTDOWN

The Climatec Group (Climatec Windows and Alu-tec UK) will shutdown for the Christmas period on Wednesday 23rd December 2020 and will re-open again at 8.30am on Tuesday 5th January 2021.



 **Climatec**
Group

Manufacturers and suppliers for the window industry

Specialising in UPVC and Aluminium products for the retail and commercial markets

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Windows & Doors

www.climatec-windows.co.uk
Tel: 01702 613733

 **Alu-tec**
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NEW ACCESSORIES FOR RIO

Our Product Manager has been busy pondering on how to make our REHAU Rio windows even better, both in performance and appearance, and as the year closes to an end, we have an array of exciting new accessories to launch in 2021:-

- New range of Monkey Tail and Pear Drop Handles
- Working & Non-working Butt Hinges
- Working & Non-working Peg Stays
- 28mm Square Bead
- Deep Bottom Rail



The new range of monkey tail and pear drop handles have been introduced as an improved product. Following various issues reported of failed handles and locks breaking, a new hardware range has been approved that is more hardy and more importantly homeowner friendly. There is no compromise in the look of these handles too, and all available in white, black, gold, chrome, satin, antique black, smoked chrome and graphite finishes.



The addition of both the peg stays and butt hinges just accentuates the style of the window further. They were prominent features on the older style wooden windows (as pictured right) and just by adding these to the Rio flush window, brings a touch of authenticity that you won't find on normal casement windows.



Authentic window peg stay on old timber window featured on a traditional deep bottom rail.



The introduction of the 28mm square bead (pictured left) is another little extra for the Rio and gives the homeowner the choice of a modern appearance for the inside of their window too.

The deep bottom rail feature is already being fabricated at Climatec and is a modern twist to the period look of a timber window. REHAU designed this exclusively to enhance the traditional aesthetics of the Rio flush fit window creating a visually appealing (and in-demand) heritage look.



For any homeowner looking to replicate the timber window features of a period property, the Rio window with deep bottom rail and any of the above new additions will offer them the most authentic flush looking window around.

Don't Forget!! The REHAU Rio window also has three manufacturing options to provide the welded look of choice.

Keep an eye out in the new year for our mailouts containing introduction dates, new order forms and any further information you will need.



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ALL FLUSH AT ALU-TEC

The recently launched aluminum flush sash window has proved to be a successful addition to Alu-tec's product portfolio with sales going very well.

The AluK 58BW Flush is a stylish, durable aluminum alternative to slimline timber and also Crittal styled steel windows. The contemporary, slimline 45mm sash suits a range of property styles. The sharp shadow line of the 58BW Flush produces stylish open out sashes for french casements as well as top and side hungs. Fixed lights can also utilise the flush shadow-line for use with dummy sashes.



ADVANCED WEATHER PERFORMANCE - features like the double rebate and friction stays on side-hung windows offer protection against bad weather conditions.

SLIMMER SIGHTLINES - 45mm ultra-slim sash suits a range of property styles.

FLEXIBLE DESIGN CHOICE - the flush shadow line can be complimented with a choice of flat, putty line or stepped edge vent styles to suit the property.

SAFE AND SECURE - tested to PAS24 and certified under the Secured By Design Scheme



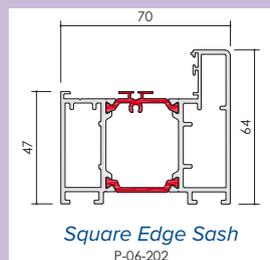
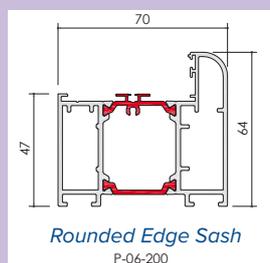
**NEW
PRODUCT
FROM
ALU-TEC**

SQUARE SASH FOR BIFOLDS



Alu-tec are now offering their popular bi-fold doors with a 'Square' sash.

The square feature provides a more contemporary look than the usual rounded edge and with more and more people choosing the aluminium flush windows featured above, this new additional sash completes that sleek, modern appearance now required for many homes.



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REHAU - TURNER OAK

REHAU's foiled colour Turner Oak is now available for the Total70 Chamfered and Sculptured windows.

Turner Oak was first launched by REHAU as a new colour offering for their Rio Flush Fit windows. An authentic looking wood foil, the colour and texture of Turner Oak was ideal for replicating the wooden sash styles synonymous with the Rio Flush windows.

Our REHAU Chamfered and Sculptured casement windows are still the more popular windows of choice at Climatec so we are pleased to see this realistic wood foil colour being rolled out for this range too.

This colour is available now - just make sure you state your colour choice on our order form when sending over for processing.



CHRISTMAS JUMPER DAY AT CLIMATEC

Not quite the same scramble and huddle to get all of our festively dressed colleagues into one photo this year for Save The Children's Christmas Jumper Day sadly. But we did partake and in our Covid secure way photos were taken of each socially aware, office bubble.

What a bunch of colourful and xmassy colleagues we have. Even the hot chocolate with whipped cream and marshmallows got in on the act! And more importantly money was raised for the Save the Children charity.



CHRISTMAS HOPE

The Climatec Group is a regular supporter of the Children's Society, and this year, once again we have donated to the charity's local 'Hidden Harm' group. Every year the group aim to bring Christmas to those children who, because of family circumstances and no fault of their own, won't get to experience the holiday time that we are all fortunate enough to enjoy.

Sadly this year there won't be the usual Christmas party for this group of children due to the virus pandemic. The charity now plan to personally put together hampers for these young people and personally deliver to ensure that they know that there are people out there who are still caring about them.

This year has turned children's lives upside down, so this Christmas, hope is under threat more than ever before. Hope is hanging by a thread for too many young people whose lives are overshadowed by abuse, exploitation and neglect. In the South East alone there has been a rise in cases of Child Criminal and Child Sexual Exploitation during the pandemic. The Hidden Harm Group are doing their best to ensure that the children they are supporting feel loved, valued and listened to, and most importantly give them **HOPE**.

If you want to help transform the hopes of those who need it most, visit <https://www.childrensociety.org.uk/> for more information.



It's been a quiet one for the Vista team this year.

GOODBYE 2020

Communication has been scarce, with the Group concentrating their efforts on working through the pandemic as best as possible considering the hurdles thrown at us throughout this time.

Hopefully we will see some better times in 2021 and get back on track, bringing along with it plenty of news and product introductions from The Climatec Group.

The Vista newsletter will be keeping you informed throughout the year, so keep an eye out for it to be delivered to your email mailbox, or if you miss it, there is always a copy for you to find on the home page of both our Climatec Windows and Alu-tec websites.

Thank you for your continued read, and please do not hesitate to contact the marketing team if you have any questions or feedback.



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